

CONTRACT

WHIO-TV
PO Box 809606
Chicago, IL 60680-9606
(855) 333-2676

And:

AKPD Message & Media
730 N Franklin St
Suite 404
Chicago, IL 60610

Contract / Revision 155040 /		Alt Order # 08338981
Product STRICKLAND SENATE		
Contract Dates 09/26/16 - 10/02/16		Estimate #
Advertiser Pol/T Strickland/D/Sen/OH-A		Original Date / Revision 08/30/16 / 08/30/16
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WHIO-TV	Account Executive Chicago CoxReps	Sales Office CoxReps Chicago
Special Handling		
Demographic Households		
Agy Code	Advertiser Code	Product 1/2
Agency Ref 2925		Advertiser Ref 51552

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
N 1	WHIO	09/27/16	09/27/16	Daybreak Edition 6a	6:00 AM-7:00 AM		:30			P-03		NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-1-----				1	\$1,100.00					
N 2	WHIO	09/29/16	09/29/16	Daybreak Edition 6a	6:00 AM-7:00 AM		:30			P-03		NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	---1---				1	\$1,100.00					
N 3	WHIO	09/26/16	09/26/16	CBS This Morning	7:00 AM-9:00 AM		:30			P-03		NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	1-----				1	\$900.00					
N 4	WHIO	09/28/16	09/28/16	CBS This Morning	7:00 AM-9:00 AM		:30			P-03		NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	--1----				1	\$900.00					
N 5	WHIO	09/30/16	09/30/16	CBS This Morning	7:00 AM-9:00 AM		:30			P-03		NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$900.00					
N 6	WHIO	09/30/16	09/30/16	M-F 9a-10a	9:00 AM-10:00 AM		:30			P-03		NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$500.00					
N 7	WHIO	09/27/16	09/27/16	M-F 10a-11a	10:00 AM-11:00 A		:30			P-03		NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-1-----				1	\$550.00					
N 8	WHIO	09/28/16	09/28/16	The Price is Right	11:00 AM-12:00 F		:30			P-03		NM	1	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	--1----				1	\$1,400.00					
N 9	WHIO	09/26/16	09/26/16	NewsCenter 7 @ noon	12:00 PM-12:30 F		:30			P-03		NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	1-----				1	\$1,500.00					
N 10	WHIO	09/28/16	09/28/16	M-F 4p-5p	4:00 PM-5:00 PM		:30			P-03		NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	--1----				1	\$800.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

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Thank you for your business!



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Contract / Revision	Alt Order #
155040 /	08338981

Contract Dates	Product	Estimate #
09/26/16 - 10/02/16	STRICKLAND SENATE	

Advertiser	Original Date / Revision
Pol/T Strickland/D/Sen/OI	08/30/16 / 08/30/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
N 11	WHIO	09/29/16	09/29/16	M-F 4p-5p	4:00 PM-5:00 PM		:30			P-03		NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	---1---				1	\$800.00					
N 12	WHIO	09/27/16	09/27/16	NewsCenter 7 5p	5:00 PM-5:30 PM		:30			P-03		NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-1-----				1	\$1,800.00					
N 13	WHIO	09/29/16	09/29/16	NewsCenter 7 5p	5:00 PM-5:30 PM		:30			P-03		NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	---1---				1	\$1,800.00					
N 14	WHIO	09/26/16	09/26/16	NewsCenter 7 530p	5:30 PM-6:00 PM		:30			P-03		NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	1-----				1	\$2,000.00					
N 15	WHIO	09/28/16	09/28/16	NewsCenter 7 530p	5:30 PM-6:00 PM		:30			P-03		NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	--1----				1	\$2,000.00					
N 16	WHIO	09/27/16	09/27/16	NewsCenter 7 6p	6:00 PM-6:30 PM		:30			P-03		NM	1	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-1-----				1	\$2,200.00					
N 17	WHIO	09/30/16	09/30/16	NewsCenter 7 6p	6:00 PM-6:30 PM		:30			P-03		NM	1	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$2,200.00					
N 18	WHIO	09/28/16	09/28/16	M-F 7p-730p	7:00 PM-7:30 PM		:30			P-03		NM	1	\$1,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	--1----				1	\$1,850.00					
N 19	WHIO	09/30/16	09/30/16	M-F 7p-730p	7:00 PM-7:30 PM		:30			P-03		NM	1	\$1,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$1,850.00					
N 20	WHIO	09/26/16	09/26/16	M-F 730p-8p	7:30 PM-8:00 PM		:30			P-03		NM	1	\$1,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	1-----				1	\$1,850.00					
N 21	WHIO	09/27/16	09/27/16	M-F 11p News	11:00 PM-11:35 P		:30			P-03		NM	1	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-1-----				1	\$2,100.00					
N 22	WHIO	09/29/16	09/29/16	M-F 11p News	11:00 PM-11:35 P		:30			P-03		NM	1	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	---1---				1	\$2,100.00					
N 23	WHIO	09/30/16	09/30/16	M-F 11p News	11:00 PM-11:35 P		:30			P-03		NM	1	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$2,100.00					
N 24	WHIO	10/02/16	10/02/16	M-Su 11p News	11:00 PM-11:35 P		:30			P-03		NM	1	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1				1	\$2,100.00					
N 25	WHIO	09/26/16	09/26/16	Stephen Colbert	11:35 PM-12:35 X		:30			P-03		NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	1-----				1	\$900.00					
N 26	WHIO	09/30/16	09/30/16	Stephen Colbert	11:35 PM-12:35 X		:30			P-03		NM	1	\$900.00

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$900.00					
N 27	WHIO	10/01/16	10/01/16	NewsCenter 7 Sa 8a	8:00 AM-10:00 AM		:30			P-03		NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1-				1	\$1,200.00					
N 28	WHIO	10/02/16	10/02/16	Face The Nation	10:30 AM-11:30 A		:30			P-03		NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1				1	\$1,300.00					
N 29	WHIO	09/30/16	09/30/16	Friday Prime Hour 3	10:00 PM-11:00 P		:30			P-03		NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	----1--				1	\$2,500.00					
N 30	WHIO	10/02/16	10/02/16	Sun Prime Hour 1	7:00 PM-8:00 PM		:30			P-03		NM	1	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1				1	\$6,000.00					
N 31	WHIO	10/02/16	10/02/16	Sun Prime Hour 3	9:00 PM-10:00 PM		:30			P-03		NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1				1	\$3,000.00					
N 32	WHIO	10/01/16	10/01/16	Sa-Su Early News	6:00 PM-7:00 PM		:30			P-03		NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		09/26/16	10/02/16	-----1-				1	\$800.00					
Totals									0.00				32	\$53,000.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/02/16	32	\$53,000.00	(\$7,950.00)	\$45,050.00
Totals	32	\$53,000.00	(\$7,950.00)	\$45,050.00

Signature: _____ **Date:** _____

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Thank you for your business!

FAX# 312-222-5519
CREDIT RISK !!!
HARRIS REPORT FROM STATION AUG30/16 09.32
RECAP *** WHIO-TV ***

REP. # _____ OFF. # _____ SALESMAN # _____

730 NORTH FRANKLIN
CHICAGO, IL 60654

	CLASS: NATL.	LOCAL	REGIONAL
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(CF)

DATE AUG30/16 09.32

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	:
1			600A-700A	30		\$1,100.00	9/27	9/27	1		TUE	1
PROGRAM : DAYBREAK EDT												
ORD COM1 : CORRECTED RATE FROM \$1600												
2			600A-700A	30		\$1,100.00	9/29	9/29	1		THU	1
PROGRAM : DAYBREAK EDT												
ORD COM1 : CORRECTED RATE FROM \$1600												
3			700A-900A	30		\$900.00	9/26	9/26	1		MON	1
PROGRAM : CBS THIS MRG 2												
ORD COM1 : CORRECTED RATE FROM \$1400												
4			700A-900A	30		\$900.00	9/28	9/28	1		WED	1
PROGRAM : CBS THIS MRG 2												
ORD COM1 : CORRECTED RATE FROM \$1400												
5			700A-900A	30		\$900.00	9/30	9/30	1		FRI	1
PROGRAM : CBS THIS MRG 2												
ORD COM1 : CORRECTED RATE FROM \$1400												

FROM STATION AUG30/16 09.32
** RECAP ** ** * WHIO-TV * **

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
6			900A-1000A PROGRAM : KELLY & MICHAEL ORD COM1 : CORRECTED RATE FROM \$800	30		\$500.00	9/30	9/30	1		FRI	1
7			1000A-1100A PROGRAM : DR. PHIL ORD COM1 : CORRECTED RATE FROM \$900	30		\$550.00	9/27	9/27	1		TUE	1
8			1100A-1200N PROGRAM : PRICE IS RIGHT ORD COM1 : CORRECTED RATE FROM \$1600	30		\$1,400.00	9/28	9/28	1		WED	1
9			1200N-1230P PROGRAM : NWSCENTER NOON ORD COM1 : CORRECTED RATE FROM \$1600	30		\$1,500.00	9/26	9/26	1		MON	1
10			400P-500P PROGRAM : ELLEN ORD COM1 : CORRECTED RATE FROM \$1200	30		\$800.00	9/28	9/28	1		WED	1
11			400P-500P PROGRAM : ELLEN ORD COM1 : CORRECTED RATE FROM \$1200	30		\$800.00	9/29	9/29	1		THU	1
12			500P-530P PROGRAM : NWSCENTER 5	30		\$1,800.00	9/27	9/27	1		TUE	1
13			500P-530P PROGRAM : NWSCENTER 5	30		\$1,800.00	9/29	9/29	1		THU	1
14			530P-600P PROGRAM : NWSCENTER 530	30		\$2,000.00	9/26	9/26	1		MON	1
15			530P-600P PROGRAM : NWSCENTER 530	30		\$2,000.00	9/28	9/28	1		WED	1

FAX# 312-222-5519
CREDIT RISK !!
HARRIS REPORT FROM STATION AUG30/16 09.32
RECAP *** WHIO-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	:
16			600P-630P	30		\$2,200.00	9/27	9/27	1		TUE	1
PROGRAM : NWSCENTER 6												
ORD COM1 : CORRECTED RATE FROM \$2600												
17			600P-630P	30		\$2,200.00	9/30	9/30	1		FRI	1
PROGRAM : NWSCENTER 6												
ORD COM1 : CORRECTED RATE FROM \$2600												
18			600P-630P	30		\$800.00	10/2	10/2	0		SUN	0
PROGRAM : NWSCENTER 7												
ORD COM1 : BUYLINE CXLD												
19			700P-730P	30		\$1,850.00	9/28	9/28	1		WED	1
PROGRAM : WHEEL OF FORTUNE												
ORD COM1 : CORRECTED RATE FROM \$1800												
20			700P-730P	30		\$1,850.00	9/30	9/30	1		FRI	1
PROGRAM : WHEEL OF FORTUNE												
ORD COM1 : CORRECTED RATE FROM \$1800												
21			730P-800P	30		\$1,850.00	9/26	9/26	1		MON	1
PROGRAM : ENT TONIGHT 30												
ORD COM1 : CORRECTED RATE FROM \$1800												
22			1100P-1135P	30		\$2,100.00	9/27	9/27	1		TUE	1
PROGRAM : NWSCENTER 7												
ORD COM1 : CORRECTED RATE FROM \$2200												
23			1100P-1135P	30		\$2,100.00	9/29	9/29	1		THU	1
PROGRAM : NWSCENTER 7												
ORD COM1 : CORRECTED RATE FROM \$2200												
24			1100P-1135P	30		\$2,100.00	9/30	9/30	1		FRI	1
PROGRAM : NWSCENTER 7												
ORD COM1 : CORRECTED RATE FROM \$2200												

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CREDIT RISK !!!
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RECAP *** WHIO-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
25			1100P-1135P	30		\$2,100.00	10/2	10/2	1		SUN	1
PROGRAM : NEWSCENTER 7												
ORD COM1: CORRECTED RATE FROM \$2200												
26			1135P-1235A	30		\$900.00	9/26	9/26	1		MON	1
PROGRAM : COLBERT CBS												
ORD COM1: CORRECTED RATE FROM \$800												
27			1135P-1235A	30		\$900.00	9/30	9/30	1		FRI	1
PROGRAM : COLBERT CBS												
ORD COM1: CORRECTED RATE FROM \$800												
28			800A-1000A	30		\$1,200.00	10/1	10/1	1		SAT	1
PROGRAM : NWSNTR 7 SAT												
29			1030A-1130A	30		\$1,300.00	10/2	10/2	1		SUN	1
PROGRAM : FACE NATION CBS/FACE NATION 2 CBS												
ORD COM1: CORRECTED RATE FROM \$1200												
30			1000P-1100P	30		\$2,500.00	9/30	9/30	1		FRI	1
PROGRAM : BLUE BLOODS CBS												
ORD COM1: CORRECTED RATE FROM \$2800												
31			700P-800P	30		\$6,000.00	10/2	10/2	1		SUN	1
PROGRAM : 60 MINUTES												
ORD COM1: CORRECTED RATE FROM \$3200												
32			900P-1000P	30		\$3,000.00	10/2	10/2	1		SUN	1
PROGRAM : MADAME SECRETARY												
33			600P-700P	30		\$800.00	10/1	10/1	1		SAT	1
PROGRAM : NEWSCENTER 7												
ORD COM1: ADD TO SKED												

REP HEADLINE# 8338981
 \$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

REP: TEL# 312-228-7007 FAX# 312-222-5519
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM STATION AUG30/16 09.32
 *** WHIO-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	:

OCT/16			53000.00									
CONTRACT TOTAL												53000.00
TOTAL SPOTS												32

MARKET TOTALS \$100,909 WHIO 55% WDTN 8% WKEF 20% WRGT 17% CABL 0% WBDT 0%

SHARES ARE ESTIMATED**
 SVC- NSI BOOKS- NOV/16
 DEMOS- RA35+*